



TO: Marianne Bixler
Purchase Bureau

May 14, 2003

FROM: Anthony Gibbons
OIT Contract Services

RE: Dell and Hewlett Packard Volume Quotes

Continuing OIT and the Purchase Bureau's effort to avoid future years' cost increases, we requested volume quotes against the Minicomputer, Workstation, Microcomputer State Contract for specified Dell and Compaq microcomputers. We received quotes from Dell Marketing and Hewlett-Packard respectively.

The quoted prices from Dell are as follows:

<u>Dell Model</u>	<u>Volume Price</u>	<u>Volume Reduction</u>
Optiplex GX260 2.0 GHz	\$951	\$136
Latitude C640	\$1443	\$31
Latitude C840	\$1623	\$36

Based on the above, we recommend an award to Dell Marketing for the Dell PCs.

Agencies ordering from Dell should refer to the following order codes:

<u>Dell Model</u>	<u>Order #</u>
Optiplex GX260 2.0 GHz	107203521
Latitude C640	107183754
Latitude C840	107197574

The quoted prices from Hewlett-Packard are as follows:

<u>Compaq Model</u>	<u>Volume Price</u>	<u>Volume Reduction</u>
Evo Mini-Tower 470043-201	\$830	\$325
Evo Portable 470048-513	\$1380	\$599

If you have any questions, please give me a call.

CC - Peter Roselli, OMB
George Hulse

State of New Jersey
Volume Purchase Addendum
May 9, 2003

Hewlett Packard Company - 20555 State Highway 249 - MC 590301 - Houston, TX 77070

Government - Education - Medical Sales

PRICE QUOTATION for Contract A81249

Quote Number: Big Deal #69710 version #1

May 9, 2003

Product availability and product discontinuation is subject to change without notice. The prices in this quotation are valid from May 9, 2003 to August 31, 2003. Please include the quote number from this quote on the corresponding purchase order and Big Deal #69710 special pricing case number. State Contract A81249 applies. All authorized State Contract buying entities are eligible to utilize this pricing.

Model Number	Mini Tower 470043-201	Small Form Factor 470043-211
State Price	\$999.00	\$940.00
VPA	\$705.00	\$695.00
	PIV 2.4 GHz 220 watts Convtbl mini tower 3 PCI slots +2 exp Floppy 3.5" 1.44MB Int Ex Graphics 64MB 4 USB, 1 Par, 2 Ser, 2 PS2 256MB exp 2GB L2 512-KB 40GB 7200RPM 48X CD Drive 104 key easy access Intel Pro/100 VM Net 3YR onsite warranty MS W2000 Premium Int Speaker 2 button scroll mouse 533 MHz front side bus	PIV 2.4 GHz 175 watts SFF case style 2 PCI slots Floppy 3.5" 1.44MB Int Ex Graphics 64MB 4 USB, 1 Par, 2 Ser, 2 PS2 256MB exp 2 GB L2 512-KB 40GB 7200RPM 48X CD Drive 104 key easy access Intel Pro/100 VM Net 3YR onsite warranty MS W2000 Premium Int Speaker 2 button scroll mouse 533 MHz front side bus
Model Number	Monitor 17" .24/.28dot pitch 261606-001	Monitor 17" .24/.28dot pitch 261606-001
State Price	\$156.00	\$156.00
VPA	\$125.00	\$125.00
State Price Bundle	\$1,155.00	\$1,096.00
VPA Bundle	\$830.00	\$820.00
Savings to State	\$325.00	\$276.00

Purchase of a monitor is not required to order the desktops at VPA pricing.

Additional Compaq Product offered to the State of New Jersey via VPA

	Mini Tower	EVO Portable	Small Form Factor
Model Number	470042-584	470048-513	470042-809
State Price	\$1,009.00	\$1,979.00	\$999.00
VPA	\$745.00	\$1,380.00	\$729.00
	PIV 2.53 GHz 220 watts Convtbl mini tower 3 PCI slots +2 exp Floppy 3.5" 1.44MB Int Ex Graphics 64MB 4 USB, 1 Par, 2 Ser, 2 PS2 256MB exp 2GB L2 512-KB 40GB 7200RPM 48X CD Drive 104 key easy access Intel Pro/100 VM Net 3YR onsite warranty MS Windows XP Pro Premium Int Speaker 2 button scroll mouse 533 MHz front side bus	PIV 1.8 GHz 65 watts external adapt Portable Laptop 1 PC card slot 1.44 MB Floppy 15 inch XGA display 2 USB 2.0 (opt leg ports) 256MB exp 1 GB L2 512-KB 40GB 5400RPM 32X CDRW DVD Combo full size keyboard Intel 10/100 int Net 1YR standard warranty MS W2000 Integrated sound 2 type pointing devices Type 3 56K V.92 Modem	PIV 2.53 GHz 175 watts SFF case style 2 PCI slots Floppy 3.5" 1.44MB Int Ex Graphics 64MB 4 USB, 1 Par, 2 Ser, 2 PS2 256MB exp 2 GB L2 512-KB 40GB 7200RPM 48X CD Drive 104 key easy access Intel Pro/100 VM Net 3YR onsite warranty MS Windows XP Pro Premium Int Speaker 2 button scroll mouse 533 MHz front side bus
	Monitor	Monitor	Monitor
	17" .24/.28dot pitch	not applicable	17" .24/.28dot pitch
Model Number	261606-001		261606-001
State Price	\$156.00		\$156.00
VPA	\$125.00		\$125.00
State Price Bundle	\$1,165.00	\$1,979.00	\$1,155.00
VPA Bundle	\$870.00	\$1,380.00	\$854.00
Savings to State	\$295.00	\$599.00	\$301.00

Purchase of a monitor with desktops is not required to order the desktops at VPA pricing.

Additional Compaq Product offered to the State of New Jersey via VPA

HARD DISK OPTIONS

201066-B21	40GB ultra ATA	State Price	\$135	VPA Price	\$110
250020-B21	80GB ultra ATA	State Price	\$154	VPA Price	\$125
250021-B21	120GB ultra ATA	State Price	\$174	VPA Price	\$145

MONITOR OPTIONS

261606-001	17" S7500	State Price	\$156	VPA Price	\$125
261611-003	17" V7550 Flat Tube	State Price	\$170	VPA Price	\$137
261615-003	19" S9500	State Price	\$220	VPA Price	\$178
302270-003	21" P1130	State Price	\$678	VPA Price	\$575
295925-003	15" TFT 1520	State Price	\$387	VPA Price	\$300
295926-001	17" TFT 1720	State Price	\$552	VPA Price	\$440
296751-003	18" TFT 1825	State Price	\$630	VPA Price	\$496

OPERATING SYSTEMS

Windows 2000 or Windows XP Pro where indicated

MEMORY OPTIONS

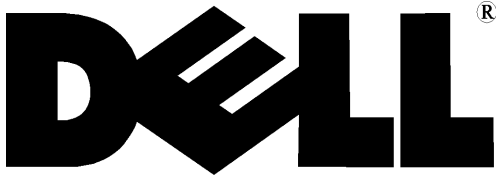
269085-B25	128 MB DDR 266mHz	State Price	\$53	VPA Price	\$39
269086-B25	256 MB DDR 266mHz	State Price	\$102	VPA Price	\$77
282435-B21	512 MB DDR 266mHz	State Price	\$113	VPA Price	\$91

STORAGE AND OTHER OPTIONS

303125-B22	48X CD ROM	State Price	\$86	VPA Price	\$70
303123-B22	DVD ROM w/+R Read	State Price	\$77	VPA Price	\$55
303124-B22	32X/10X/40X CDRW	State Price	\$145	VPA Price	\$105
267145-008	PS/2 Easy Access Keybd	State Price	\$38	VPA Price	\$20
170299-B22	scroll mouse kit	State Price	\$22	VPA Price	\$15
195255-B25	USB 2 button scroll ms	State Price	\$45	VPA Price	\$27
265985-B21	USB optical mouse	State Price	\$43	VPA Price	\$25
179597-B21	Matrox G200 32MB 4port	State Price	\$1,115	VPA Price	\$725
159513-B21	Matrox G200 4port	State Price	\$969	VPA Price	\$640
202389-B21	Matrox G450 AGP 32MB	State Price	\$154	VPA Price	\$85
250227-B21	Matrox G550 AGP 32 MB	State Price	\$290	VPA Price	\$199
273304-B21	nVidia Quadro 4 200	State Price	\$121	VPA Price	\$95
263872-001	JBL platinum series spkrs	State Price	\$24	VPA Price	\$16

INTERNET ACCESS DEVICES

269808-001	iPAQ H3950	State Price	\$489	VPA Price	\$415
264493-001	iPAQ H5450	State Price	\$685	VPA Price	\$582
470044-783	Tablet PC 1GHz	State Price	\$1,682	VPA Price	\$1,513
470045-149	Tablet PC 1GHz	State Price	\$1,781	VPA Price	\$1,598
470045-236	Tablet PC 1GHz	State Price	\$1,979	VPA Price	\$1,778



[State of New Jersey](#)
Volume Purchase Pricing Addendum
Promos Expire 8/31/03

[Dell® Latitude® Notebooks](#)

- Mobile Intel® Pentium® 4 2.0 GHz-M Processor (C640)
- Mobile Intel® Pentium® 4 2.0 GHz-M Processor (C840)
- Microsoft® Windows® 2000 Operating System SP3, CD, NTFS
- 128MB DDR SDRAM 266 MHz Memory (C640/C840)
- 20GB Ultra ATA Hard Drive
- 14.1" SXGA+ Active Matrix TFT (C640)
- 15" UltraSharp UXGA Active matrix (TFT) display (C840)
- Integrated 2-speakers with Sound Blaster Emulation
- Integrated ATI Mobility RADEON 128-bit with 32MB 4x AGP (C640)
- NVidia GeForce4 440 Go 128-bit 4X AGP with 32MB DDR VRAM (C840)
- Integrated 3 Com 10/100 Ethernet LAN
- Integrated 56K v. 92 capable modem
- 24X* CD-ROM and 3.5" Floppy included
- Ports: 1 each Parallel, Serial, Video, P/S 2, Infrared, Audio In (C840 only), Audio Out, USB (2 USB- C840)
- 2 PCMCIA Card Slots
- Mini-PCI slot
- Smart Li-Ion Battery with Express Charge™ technology
- Dell Dual Point pointing solution; Touch pad and Track stick
- Dell 3yr Warranty: 3 years NBD On-site▽^Ω

	State Contract	VPA
Latitude C640 Quote #107183754	\$1474	\$1443
Latitude C840 Quote #107197574	\$1659	\$1623

Prices and specifications are valid only in the U.S. and are subject to change without notice. ^Ω Battery performance features such as charge time and life span can vary according to the conditions under which the computer and battery are used. Service may be provided by third-party. Technician will be dispatched if necessary following phone-based troubleshooting. To receive next business day service, Dell must notify the service provider before 5pm (depending on service contract) customer time. Availability varies.⁶ For a complete copy of our Guarantees or Limited Warranties, please write Dell, USA, L.P., One Dell Way, Round Rock, TX 78682. +Download speeds limited to 53 Kbps. Upload speeds are less (in the 30 Kbps range) and vary by modem manufacturer. Speeds also vary depending on line conditions. Analog phone line and compatible server equipment required. For hard drives, GB means 1 billion bytes; total accessible capacity varies depending on operating environment. Dell, Latitude and the Dell Logo are registered trademarks and ExpressCharge is a trademark of Dell Computer Corporation. Intel and Pentium are registered trademarks of Intel Corporation. Microsoft, MS, and Windows 2000 are registered trademarks of Microsoft Corporation. Other trademarks and trade names are the property of their respective owners. © 2003 Dell Computer Corporation. All rights reserved.



OptiPlex GX260 2.4Ghz

Midnight grey chassis
Intel Pentium 4 processor w/ 845G chipset
512K advanced transfer cache
Integrated Intel Gigabit Ethernet 10/100/1000 LOM w/ASF and Remote Wake-up
128MB DDR SDRAM 266
20GB EIDE Hard Drive
48X Variable speed EIDE CD-ROM/Desktop & Tower Chassis
24X Variable speed EIDE CD-ROM/Small Form Factor Chassis
Integrated Intel Extreme Graphics with up to 48MB shared memory
Integrated AC97 sound
Microsoft Windows 2000, SP3
PS/2 Entry Level Keyboard, Dell 2-button PS/2 Mouse, Mouse Pad
3-Year Next-Business-Day On-Site Service²

Q# 107203521 - Small Desktop Chassis with 17" M782 Monitor - VPA \$815 State Contract \$951

Q# 107204868 - Small Desktop Chassis without Monitor - VPA \$666 State Contract \$767

Q# 107203686 - Small Mini Tower Chassis with 17" M782 Monitor - VPA \$837 State Contract \$978

Q# 107205554 - Small Mini Tower Chassis without Monitor - VPA \$688 State Contract \$794

Q# 107298211- Small Form Factor Chassis with 17" M782 Monitor - VPA \$830 State Contract \$969

Q# 107298646 - Small Form Factor Chassis without Monitor - VPA \$681 State Contract \$785

Add CFI Image (min. 25 units) - \$60/unit

(1) For hard drives, GB means 1 billion bytes; total accessible capacity varies depending on operating environment. (2) On-Site service may be provided pursuant to a service contract with a third party provider and may not be available in certain areas. Technician will be dispatched if necessary following phone-based troubleshooting. Dell and OptiPlex are registered trademarks of Dell Computer Corporation. Intel and Pentium are registered trademarks and Celeron is a trademark of the Intel Corporation. Microsoft, Intellimouse and Windows are registered trademarks of Microsoft Corporation. 3COM is a registered trademark of 3COM Corporation. Rage is a trademark of ATI Technologies Inc. Logitech is a registered trademark of Logitech. Dell disclaims proprietary interest in the marks and names of others. Copyright 1999 Dell Computer Corporation. All rights reserved. Prices and specifications are valid only in the U.S. and are subject to change without notice.